A Buyer’s Guide for Residential Ground Source Heat Pump Systems

The aim of this publication is to help readers with the decision to purchase and install a ground source heat pump (or geoexchange) system. This document is not meant to be a “do-it-yourself” guide. Prospective buyers should seek out qualified advice and assistance to supplement the information provided here. The Canadian GeoExchange Coalition, as part of its market transformation initiative, has trained and accredited thousands of industry professionals since early 2007 and a list of qualified companies is available on its website at www.geoexchange.ca.

When considering the installation of a geoexchange system, customers should contact utility and government agencies to ensure that their new system will respect relevant codes and standards, as well as building, site and other regulations.

The Canadian GeoExchange Coalition assumes no liability for injury, property damage or loss suffered by anyone using the information contained in this guide. It is distributed for information purposes only.

Parts of this publication are reproduced from other documents with the permission of the Government of Canada and under fair use provisions. Important editorial work has been performed to provide prospective customers with a critical decision-making tool that reflects the current state of the industry's market transformation and self-regulatory approach initiated and deployed by the Canadian GeoExchange Coalition.

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ISBN 978-0-9811612-4-2

Aussi disponible en français sous le titre:
Guide d’achat d’un système géothermique résidentiel
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How to Use this Guide

A Buyer’s Guide for Residential Ground Source Heat Pump Systems provides homeowners with the information they need to plan for the purchase of a ground source heat pump system in a new or existing home.

Section 1 is an introduction to GeoExchange Systems – what they are, how they work, the different types, the benefits they provide and how much earth energy they need to work. Whether you are buying or building a new home, or planning to retrofit your existing home, you should read Section 1.

New home buyers should then read Section 2. Here you will read about how your house design affects a GeoExchange System. It also recommends system designs that work best for your house type and compares their typical operating costs to alternative heating and cooling systems.

Section 3 is for homeowners who want to install a GeoExchange System in their existing home. The design and system that are right for the home you are living in now can be very different from standard systems. Because of this, and to make the installation of your new system as easy as possible for you and your family, you need to plan. This section covers various ways you can upgrade your heating and cooling system, compares their operating costs and lists important steps you should take when servicing your system. You will also need to read certain parts of Section 2 that apply to your situation.

Section 4 is important for all readers – those buying or building a new home, as well as those retrofitting or renovating an existing home. It provides guidance on selecting a contractor and what needs to be covered in a basic contract. It also covers service and maintenance as well as basic troubleshooting.

Section 5 lists things to check before contacting your service contractor.

Section 6 provides sources of additional information.

The Guide ends with a glossary of terms used in the GeoExchange industry (given in italics throughout the Guide, like this: ground water).

The industry also uses other terms to describe GeoExchange Systems: they include ground- and water-source heat pumps, earth energy system, and geothermal heat pumps.
Introduction to GeoExchange Systems

What is Earth Energy?

The sun has always provided heat for the earth. Its energy warms the earth directly, but also indirectly. Its heat evaporates water from the lakes and streams, which eventually falls back to earth and filters into the ground. A few metres of surface soil insulate the earth and ground water below. The warm earth and ground water below the surface provide a free, renewable source of energy for as long as the sun continues to shine. The earth under an average residential lot can easily provide enough free energy to heat and cool the home built on it.

The free energy has only to be moved from the ground into your home. This is done either by pumping water from a well (open loop) or by pumping a heat transfer fluid through a horizontal or vertical circuit of underground piping (closed loop). The fluid, called the heat transfer fluid, absorbs the heat in the ground water or soil and transfers it to the heat pump. The heat absorbed by the fluid from the solar-heated ground is extracted from it by the heat pump, and the now-chilled fluid is circulated through a heat exchanger over and over again to extract more heat from the earth.

If your home is located near a suitable pond or lake, you can use a Geo-Exchange System (GXS) to draw on this excellent source of free energy.

Burying a loop in the ground around your home is like owning your own oil well, but instead of pumping oil from an underground pool and burning it to create heat (and greenhouse gases), you tap into clean energy that will be there for as long as there is a sun.

A well-designed ground loop will not hurt the earth or plants growing above it. There is no visible part to show that it is buried in your yard. If your system uses ground water, it has no effect on the water other than changing its temperature by a few degrees. Finally, a well-designed ground water system will not waste the water, but put it back into the ground by means of a return well.

How GeoExchange Systems Work

The heat energy taken from the ground by your GXS is considered low-grade heat. In other words, it is not warm enough to heat your home without being concentrated or upgraded somehow. However, there is plenty of it – the average temperature of the ground just a few metres below the surface is similar to (or even higher than) the average annual outdoor air temperature. For example, in Toronto, the average annual air temperature is about 8.9°C, but the average ground temperature is 10.1°C. It is important to note that this ground temperature is 10.1°C on the hottest day of summer as well as on the coldest day of winter. That is why some of the first humans lived in caves – the caves would protect them from the temperature extremes of winter and summer.

That is also why a GXS works so efficiently – it uses a constant, relatively warm source (ground or water) from which to draw energy.

Basic Components of a GXS

Generally speaking, a GXS is made up of three main parts: a loop, the heat pump and the distribution system. The following section describes some of the various loop designs, heat pumps and distribution systems commonly used in a Canadian GXS.

The loop is built from polyethylene pipe which is buried in the ground outside your home either in a horizontal trench (horizontal loop) or through holes drilled in the earth (vertical loop). The loop may also be laid on the bottom of a nearby lake or pond (lake loop or pond loop). Your GXS circulates liquid (the heat transfer fluid) through the loop and to the heat pump located inside the home. The heat pump extracts heat from the ground and distributes the heat collected from it throughout the home. The chilled liquid is pumped back into the loop and, because it is colder than the ground, is able to draw more heat from the surrounding soil. These loops are often referred to collectively as a closed loop, as the same liquid circulates through the closed system over and over again.

Each of the ground-coupling systems already described utilizes an intermediate fluid to transfer heat between the ground and the refrigerant. Use of an intermediate heat-transfer fluid necessitates a higher compression ratio in the heat pump in order to achieve sufficient temperature differences in the heat-transfer chain (refrigerant to fluid to earth). Each also requires a pump to circulate water between the heat pump and the ground loop. Direct-expansion systems remove the need for an intermediate heat-transfer fluid, the fluid-refrigerator heat exchanger and the circulation pump. Copper coils are installed underground for a direct exchange of heat between refrigerant and ground. The result is improved heat-transfer characteristics and thermodynamic performance. However, the systems require a large amount of refrigerant and, because the ground is subject to larger temperature extremes from the direct expansion.
system, there are additional design considerations. In winter heating operation, the lower ground-coil temperature may cause the ground moisture to freeze. Expansion of the ice buildup may cause the ground to buckle. Also, because of the freezing potential, the ground coil should not be located near water lines. In the summer cooling operation, the higher coil temperatures may drive moisture from the soil.

Another way is to pump ground water or well water directly through the heat pump. A GXS that uses ground water is often referred to as an open-loop system. The heat pump extracts heat from the well water, which is usually returned to the ground in a return well. To run an open-loop GXS, you need two reliable wells with water that contains few dissolved minerals that can cause scale build-up or rust over the long term, as it is pumped through the heat pump’s heat exchanger.
Residential GeoExchange System (Heating Mode)
In both cases, a pump circulates liquid through the loop and the heat pump. The heat pump chills (or collects the heat stored in) the liquid when it is being used as a source of heat, and circulates it back through the loop to pick up more heat. A system for a large home will require a larger heat pump and ground loop, with a circulation pump to match.

After the GXS has taken the heat energy from the ground loop and upgraded it to a temperature usable in your home, it delivers the heat evenly to all parts of the building through a distribution system. It can use either air or water to move the heat from the heat pump into the home. Forced air is the most common distribution system in most parts of Canada, although a hot-water or hydronic system can also be used.

Forced-Air Systems

A heat pump in a forced-air GXS uses a heat exchanger to take the heat energy from the refrigerant to heat the air that is blown over it. The air is directed through ducts to the different rooms in the home, as with any forced-air fossil fuel or electric furnace. The advantages of a forced-air GXS are as follows:

- it can distribute fresh, outside air throughout the home if it’s coupled with a heat recovery air exchanger;
- it can air-condition the home (by taking the heat from the air in your home and transferring it to the ground loop) as well as heat it; and
- it can filter the air in your home as it circulates through the system.

A GXS is designed to raise the heat of the air flowing through the heat pump by between 10 and 15°C; fossil fuel or electric furnaces are designed to raise it by 20 to 30°C. That difference means a GXS must move more air through the home to distribute the same amount of heat as a conventional furnace. So to design an efficient, quiet forced-air GXS, the contractor designing the ductwork must take into account the larger amount of air to be moved. The ductwork should also have acoustic insulation installed inside the plenum and the first few metres of duct, as well as a flexible connection between the heat pump and the main duct to ensure quiet operation.

Hydronic (Hot-Water) Heating Systems

As we said earlier, a heat pump can heat either air or water. The latter type distributes the heat by means of a hydronic (or hot-water) heating system. If you choose it for your home, keep in mind that currently available heat pumps can heat water to no more than about 50°C.

This limits your choices for equipment to distribute the heat to your home. Hot-water baseboard radiators are designed to operate with water heated to at least 65 to 70°C; they are less effective when the water is not as warm. As a result, you will need larger radiators – or more of them – to distribute the same amount of heat. Or you can reduce the heat loss from your home by installing more insulation, so you need less heat.

You can also install radiant floor, or in-floor, heating systems. These are becoming more common because they can increase comfort and improve system efficiency. Again, you must make sure that your radiant floor heating system is designed to operate within the temperature capabilities of your GXS.

The temperature difference between the ground loop and the hot water distribution system depends on the efficiency of the GXS; the greater the difference, the less efficient the system. Typically, a GXS will extract heat from the earth at about 0°C. If a radiant floor heating system requires a temperature of 50°C to heat your home, the heat pump will produce about 2.5 units of heat for every unit of electricity used to operate the system. If the system can be designed to operate with water at 40°C, it will produce 3.1 units of heat for every unit of electricity used to operate it. In other words, it will be about 25 percent more efficient.

Think about it this way – if you have hot spring water to heat your home, you do not need a heat pump. The hot spring is a totally free, 100 percent-efficient source of energy. But if the temperature of the water from the well needs to be raised 5°C to be high enough to heat your home, you need some additional energy. If it has to be raised 20°C, you need even more energy. The greater the temperature difference, the greater the additional energy need.
If you are thinking of installing a radiant floor heating system in your home, you should tell the person designing it that you are planning to use a GXS. Make sure you take the following factors into account:

- placing your floor pipe 20 cm (rather than 30 cm) apart reduces the water temperature required to heat your home by 4 to 5°C and increases the efficiency of your GXS by about 10 percent;
- laying your floor heating pipe in concrete rather than using aluminum reflective plates with the pipe reduces the required temperature by 12 to 15°C, increasing the efficiency of your GXS by 25 to 30 percent;
- suspending pipe in the joist space under a floor means that you will need temperatures higher than what your GXS can produce, unless the heat loss in the space is very low;
- placing insulation under a slab-on-grade floor or under a basement floor reduces heat loss to the ground below; and
- installing a control system that lowers the water temperature pumped through the floor as the outdoor temperature rises increases the efficiency of the GXS. This type of control is commonly called an outdoor reset control.

**GeoExchange System Variations**

**Overview**

GXS, by definition, use the earth as their energy source. As noted earlier, there are basically two ways to move energy from the ground and into your home – an open loop or well-water system, or a closed loop.

In a closed loop system, a loop is buried in the earth around the home, or laid in a nearby lake or pond. Virtually all loops built today use high-density polyethylene (HDPE) pipe. This type of pipe is specifically designed to be buried in the ground and is marked “geothermal” or “geo”. It cannot be marked “potable”. Joints are made by fusing or melting the pipe and fittings together, which makes a nearly leak-proof connection. Mechanical joints are not used in the ground. A loop made out of HDPE can last 50 years or more.

A mixture of antifreeze and water is circulated continuously through the loop and heat pump, transferring heat from or to the soil respectively, as heating or air conditioning is needed. In a closed-loop system, the fluid never comes in contact with the soil. It is sealed inside the loop and heat pump.

In an open-loop system, ground water is drawn up from a well and through the heat pump, then typically pumped back into a return well. New water is always being pumped through the system when it is in operation. It is called an open-loop system because the ground water is open to the environment.

**Closed Loops**

Closed loops can have many configurations. There are three basic types: vertical, horizontal and lake (or pond). The loop type and configuration most suitable for your home depend on the size of your property, your future plans for it, its soil, and even your contractor’s excavation equipment. Most often, the loop configuration is selected on the basis of cost. If the loop is designed and installed properly, by taking into account the heating and cooling requirements of the home, one type of loop will operate with the same efficiency as another, and provide years of free, renewable energy.

Over the years the industry has developed standards for GXS installation. The best known standard is CSA C448.2-02 Design and Installation of GeoExchange Systems for Residential and Other Small Buildings. In addition, most heat pump manufacturers have developed guidelines or proprietary software for their products to ensure that GXS using them are designed and installed according to their specifications. As a homeowner considering the installation of a GXS, ask your contractor for proof of training, experience and competence of its staff in loop design and installation. Since 2007, the Canadian GeoExchange Coalition trains and accredits industry professionals. The best way to ensure your installation contractor’s competence is to verify whether he is CGC accredited. A list of industry specialists is available at www.geoexchange.ca.
Horizontal Loops
As the name implies, these loops are buried horizontally, usually at a depth of about 2 to 2.5 m, although it can vary from 1.5 to 3 m or more. Usually trenches are excavated with a backhoe; a chain trencher can be used in some soil types. Fill can sometimes be used to cover a loop in a low-lying area of the property. The trench can be from 1 to 3 m wide. Four or even six pipes can be laid at the bottom of a wide trench, while some designs allow two layers of pipe to be stacked in a trench at different levels. Loop configurations may even use a “slinky” or coiled configuration that concentrates additional pipe in a trench. Many different configurations have been tested and approved. Make sure you ask your contractor for references. Contractors can often show you photographs of loops they have installed.

The area you need to install a horizontal loop depends on the heating and cooling loads of your home, the depth at which the loop is to be buried, the soil and how much moisture it contains, the climate, the efficiency of the heat pump and the configuration of the loop. The average 150-m² home needs an area of between 300 and 700 m². Your contractor will use computer software or loop design guidelines provided by the heat pump manufacturer to determine the size and configuration of your earth loop.

Vertical Loops
Vertical loops are made out of HDPE pipe, which is inserted into holes drilled in the soil. Taking into account different Canadian geological conditions and drilling equipment used, these boreholes are 15–150 m deep, and 10–15 cm around. Two lengths of pipe are fused into a "U-bend" (two 90° elbows) and inserted into the borehole. The size of pipe used for the loop varies, depending on the cost of drilling and the depth of the borehole; 32 mm pipe is common in some areas, 19 or 25 mm pipe in others. After the pipe has been placed in the borehole, it must be grouted to prevent potentially polluted surface water infiltration into lithostratigraphic units and aquifers. A bentonite grout is normally used. This is to ensure good contact with the soil and prevent surface water from contaminating the ground. CSA standards specify that the borehole around the pipe is to be filled by means of a tremie line, or a pipe inserted to the bottom of the borehole and retracted as it is filled with grout. This process is designed to eliminate air pockets around the pipe and ensure good contact with the soil.

The main advantage of a vertical loop is that it can be installed in a much smaller area than a horizontal loop. Four boreholes drilled in an area of 9 m² – which fits easily into an average city backyard – can provide all the renewable energy you need to heat an average 150-m² home.

The cost of installing a vertical loop can vary greatly, with soil conditions the single most important factor. Drilling into granite requires much heavier, more costly equipment, and is much more time-consuming than drilling into soft clay. It is even more time-consuming when the soil contains a mix of materials, such as layers of boulders, gravel and sand.

The installation of a vertical loop in this type of soil is three to four times more costly than that of a horizontal one. In areas like southern Manitoba and Saskatchewan, however, where glacial Lake Agassiz has left 15–50 m of soft clay deposits, a vertical loop can be installed for about the same cost as a horizontal one.

The depth of borehole needed for a vertical loop depends on the same factors that determine the land area required for a horizontal one. The land area needed for the vertical loop, however, depends on the depth to which the boreholes can be drilled cost-effectively. For example, if a GXS requires 180 m of borehole in total, and is to be installed where bedrock is found at 20 m, it would usually be cheaper to drill nine boreholes to a depth of 20 m than three to a depth of 60 m. Nine boreholes would require an area of about 150 m², and three, an area of about 60 m².

Lake or Pond Loops
These types of loops can be installed very cost-effectively for a home located near a lake or pond. Many homes in northern Ontario, for example, are within metres of a lake that soaks up the sun's energy all summer. The water temperature at the bottom of an ice-covered lake is about 4 to 5°C even during the coldest blizzard. And in the summer, the lake water can easily absorb the heat you are trying to expel to cool your home. All you need is a year-round minimum depth of 2–2.5 m of water in which the loop can be protected from wave action and ice pile-ups.
Unless you own the lake, however, you need permission from the provincial government, and in some cases from the Government of Canada, to install a lake loop. Some jurisdictions do not allow them. Destruction of fish spawning grounds, shoreline erosion, obstruction of traffic on navigable waters and potential damage to the environment concern several government departments. In some jurisdictions, enough lake loops have been installed that permission is simply a matter of filling out forms. Some GXS contractors who specialize in lake loop installation handle all the permission paperwork for their clients.

In the Prairies, farm ponds are often excavated to provide water for irrigation or livestock. A 750–1000-m² pond with a constant depth of 2.5 m can do double duty as a clean source of energy. The oceans can also supply vast amounts of energy, but care must be taken to protect an ocean loop from tide and wave damage. Many homes on the West Coast already benefit from free, renewable ocean energy.

Open Loops

Open loops, or ground water GXS, take heat from well water that is pumped directly through the heat exchanger in a heat pump. The required flow of well water is determined by the capacity of your heat pump. In the coldest part of the winter, heating a typical 150-m² new home takes 20 000–30 000 L of water per day, or a flow rate of 0.4–0.5 L per second (a typical backyard pool contains about 60 000–70 000 L). A larger home will need proportionally more water. You need a reliable well to supply this volume of water. Typically, you will also need a second or return well to dispose of the water by pumping it back into the ground. Most provinces regulate the use of wells, and can advise you on the use of well water for GXS applications. For example, you must take care to avoid affecting your neighbors’ wells when pumping continuously. Regulations on the use of well water as a heat source for a GXS vary with each province. You should contact the department with jurisdiction over ground water resources for the regulations in your province.

To ensure that the well is capable of supplying the water on a sustainable basis, and that the return well has the capacity to accept the water after it has circulated through the heat pump, you need to carry out a pump test on your wells. In some locations, the capacity of the aquifer is well known, and you can find out the capacity of your new well within a few hours. In other areas, it will be necessary to perform a test by measuring the drop in water levels at specified intervals while the well is pumped at a known rate for as long as 24 hours.

As well water circulates through the heat pump, corrosive water can damage the heat exchanger over time; additionally, water with a high mineral content can cause scale build up. Most manufacturers can supply heat pumps made out of resistant materials like cupronickel or stainless steel that are more suitable for use in open-loop systems. Manufacturers will specify the quality of water that is acceptable for their equipment. Again, you may need to have your water tested to ensure it falls within the guidelines. The department that regulates the water resources in your province may be able to advise you on where the water can be tested.

Mechanical equipment lasts longer if it does not have to start and stop repeatedly. Well pumps are no exception. The contractor installing the well pump and pressure system must be told that it will be used to supply water for a GXS. For efficient operation, the pump design and horsepower must be chosen to supply the correct amount of water. Bigger is not better. The water requirements for the system, the height the water is lifted from the well and the piping from the well to the house and to the return well must be taken into account. To prevent the well pump from short-cycling, you may need to install a larger pressure tank. These details can affect the overall efficiency of your GXS by as much as 25–30 percent.

The temperature of ground water is very constant, ranging between 5 and 12°C across Canada. The temperature of the fluid pumped through a closed loop used in a home normally drops to slightly below freezing during the winter. When well water is used as the energy source during the winter, the heat pump produces more heat and will be more efficient. However, since the water must actually be lifted from the ground, sometimes as much as 15–30 m, you will need a more powerful pump than the one required for a closed-loop system. In addition, the same pump often supplies water for both the heat pump and general household use. The cost of operating the larger well pump often offsets the efficiency of running the GXS with well water. Ask GXS contractors in your area about their experience with open-loop systems when deciding on the best option for your home.
When you are planning any excavation, you must make sure the site is surveyed and that the location of any other services, such as electrical lines, gas lines, water lines, sewer lines, septic fields or underground storage tanks, is determined. Also, when you are deciding where to install a loop on your property, keep in mind that heavy equipment cannot operate under overhead electrical lines. Wherever you install the ground loop or water wells and lines for a GXS, they must be added to your site plan. This will avoid costly future repairs. The CSA standards stipulate that the homeowner must be provided with a copy of a drawing showing the location of a closed-loop system, and that a tracing wire or tracing tape must be laid in the ground above any closed-loop pipes to make finding the system easier in the future. In addition, the contractor must keep a copy of your closed-loop layout for seven years.

Benefits of Geo-Exchange Systems

Good for the Environment
More than two thirds of the energy delivered to your home by a GXS is renewable solar energy stored in the ground. This is great for your wallet because it is free energy. It is also good for the environment because there are virtually no toxic emissions. Each kilowatthour (kWh) of electricity used to operate a GXS draws more than 3 kWh of free, renewable energy from the ground.

A large part of the cost of energy supplied to your home is the expense of getting it there. Electric transmission lines, gas lines and oil pipelines are costly to build and require extensive rights-of-way. Oil is shipped in tankers halfway around the world so you can heat your home. Trucks delivering fuel to your home need fuel and maintenance. Shipping energy to your home entails real costs. They include not only direct expenses, like building pipelines and maintaining transmission lines, but also indirect costs, like dealing with emergencies. The infrastructure needed to transport energy is large and expensive – for you and the environment. With a GXS, most of the energy you need is moved less than a few hundred metres into your home. The cost of transporting earth energy into your home is the cost of running a circulating pump.

When a conventional airconditioning system is installed in a home, refrigerant lines run from the outdoor condensing unit to the coil in the furnace. GXS, on the other hand, are assembled and tested under controlled conditions, so that a refrigerant leak is much less likely. Also, any leak from a GXS would be much smaller, as it usually contains just one half the refrigerant charge of a conventional air-conditioning unit.

Year-Round Comfort
People living in homes with a GXS often say, “This home is the most comfortable we’ve ever lived in.” There are several reasons for this. The air temperature produced by a GXS is typically about 35°C. The air produced by a fossil fuel furnace or electric furnace is often heated to 50–60°C – much warmer than room temperature. This can create hot spots in a room. Moving around the room, you can often feel temperature differences of 3–4°C.

You may have lived in a home where you were often about to adjust the thermostat just before the furnace came on, and a few minutes later had to take off your sweater. This is caused by oversizing the conventional heating system. Even on the coldest day, an oversized furnace may only run for 15 minutes an hour, because it can produce all the heat you need by running only 25 percent of the time. The thermostat is satisfied quickly when the furnace is on, and may even overshoot the desired temperature by a degree or two, and then the temperature drops several degrees before coming on again. This happens because the cost of installing a larger furnace is almost insignificant, so the “bigger is better” attitude often prevails. If the heat loss of a home is reduced (by upgrading the insulation or windows), the overheating problem is made worse.

The cost of installing a larger GXS, however, makes it prohibitive to oversize a system. As a result, it runs almost continuously, maintaining very even temperatures throughout the home. Several manufacturers build two-speed units with multi-speed fans.
These match the heating and cooling loads of your home virtually year round. In spring and fall, when you do not need the full capacity of the system, the compressor and fan will operate at low speed, providing only as much heating and air conditioning as you need. As the days get colder in winter, or during very hot summer days, the system will operate at high speed.

Most GXS are installed with electronic thermostats that offer more precise temperature control and that switch from heating to air conditioning automatically. You will find that, on days in the spring and fall when you need heat in the morning and cooling in the afternoon, you are more comfortable.

**Operating Cost**

As noted earlier, more than two thirds of the energy supplied by a GXS is renewable energy taken from the ground. The other third comes from the electricity used to power the system. You only pay for the electricity you use to operate your system. The other two thirds is free.

How does the cost of heating your home with a GXS compare to the cost of heating it with other fuel options? That depends on the cost of the fuel and on how efficiently your furnace uses it. As a fossil fuel furnace sends the products of combustion (CO, CO₂, SO₂, NOₓ, etc.) up the chimney, some heat leaves the house as well. Older furnaces with pilot lights burn some gas continuously, even when your home does not need heating. If you are using an old gas or oil furnace, you can be venting as much as 35 to 40 percent of the fuel you have purchased up the chimney.

If the furnace is greatly oversized, it may waste even more energy, because by the time it reaches operating efficiency, it has already satisfied the thermostat and shuts off.

Electric furnaces and electric baseboard heaters do not require a chimney. All the energy they generate stays in your home – even if the electric motor distributing air through your home is not very efficient. An electric furnace or baseboard system can therefore be considered 100-percent efficient.

A GXS does not create any combustion products. As with the electric furnace, all the electric energy used to run the compressor, the pump and the fan stays in the house. But since the system also draws additional free energy from the ground, it can actually produce more energy than you put into it. Because of this, a GXS can be considered to operate at more than 100 percent efficiency.

The efficiency of a heating system is measured as the Coefficient of Performance (COP). Measuring the energy your GXS produces, and dividing it by the energy you put into it (and pay for) gives you the COP. For example, if you purchase natural gas that could, if burned completely, produce 100 units of heat, but 7 of those units are lost up the chimney, the COP is as follows:

$$\frac{(100 - 7)}{100} = 0.93$$

GXS intended for open-loop systems have heating COP ratings ranging from 3.0 to 4.0. For closed-loop heating applications the COP rating is between 2.5 and 4.0. See the description under “Heat Pump Selection” on page 15 for additional information on the COP.

The worksheets on the following pages will help you estimate the cost of energy to heat your home and to heat water for domestic consumption. The worksheet allows you to calculate energy costs by taking into account:

- the size of your home;
- the number of people in your home using hot water;
- the fuels available in your area;
- their costs; and
- the efficiency of the heating equipment you are considering.

The first worksheet is for a 165-m² home. It compares the cost of energy if you use:

- electricity at a cost of $0.08/kWh;
- natural gas at a cost of $0.42/m³;
- propane at a cost of $0.85/litre;
- a GXS that uses electricity at a cost of $0.08/kWh;
- a conventional electric furnace;
- a mid-efficiency natural gas furnace;
- a high-efficiency propane furnace; and
- a GXS with a COP of 3.2, which is the minimum COP allowed in Canada for an open-loop system.
**Worksheet Example**

**Worksheet to Estimate Annual Cost of Heating your Home Using Different Fuels – Example**

Estimated Heating Energy Usage in kWh

<table>
<thead>
<tr>
<th></th>
<th>A</th>
<th>B</th>
<th>C</th>
</tr>
</thead>
<tbody>
<tr>
<td>Older home – insulation etc. not upgraded</td>
<td>x 200</td>
<td>= 1</td>
<td>kWh</td>
</tr>
<tr>
<td>Average home</td>
<td>x 150</td>
<td>= 2</td>
<td>24,750 kWh</td>
</tr>
<tr>
<td>R-2000 certified home</td>
<td>x 100</td>
<td>= 3</td>
<td></td>
</tr>
</tbody>
</table>

Estimated Hot Water Energy Usage in kWh

<table>
<thead>
<tr>
<th></th>
<th>A</th>
<th>B</th>
<th>C</th>
</tr>
</thead>
<tbody>
<tr>
<td>First person in home</td>
<td>1st person x 1,900</td>
<td>= 4</td>
<td>1,900 kWh</td>
</tr>
<tr>
<td>Number of additional people</td>
<td>3 x 1,250</td>
<td>= 5</td>
<td>3,750 kWh</td>
</tr>
</tbody>
</table>

Add Lines 4 and 5 to determine the total kWh needed to heat water for a home like yours.

|                      | 6     | 5,650 kWh |

Cost of Heat and Hot Water Using Electricity

Ask your electrical utility for the cost of electricity per kWh. Enter it in Column C, Line 7.

- Enter the cost of electricity per kWh and enter this in Line 7: 0.080
- Multiply Line 1, 2 or 3 by Line 7 to determine the cost of heating your home using Electricity: $1,980
- Multiply Line 6 by Line 7 to determine the cost of heating water for your household using Electricity: $452

Cost of Heat and Hot Water Using Natural Gas

Determine in what units your utility sells natural gas, and what the Basic Utility Charge is. Enter this figure in the appropriate line in Column A.

<table>
<thead>
<tr>
<th></th>
<th>A</th>
<th>B</th>
<th>C</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cost of Natural Gas (per cubic metre)</td>
<td>0.42 + 10.35 = 10.77</td>
<td>= 6</td>
<td>10.77 $/GJ</td>
</tr>
<tr>
<td>Cost of Natural Gas (per gigajoule or GJ)</td>
<td>+ 277.79 = 5</td>
<td>277.79 $/GJ</td>
<td></td>
</tr>
</tbody>
</table>

Enter the COP of ONE of the gas furnaces shown in Column B in Column C

<table>
<thead>
<tr>
<th></th>
<th>A</th>
<th>B</th>
<th>C</th>
</tr>
</thead>
<tbody>
<tr>
<td>Old gas furnace with pilot light</td>
<td>0.65</td>
<td>0.65</td>
<td>11</td>
</tr>
<tr>
<td>Newer propane or oil furnace with pilot light (before 1995)</td>
<td>0.76</td>
<td>0.76</td>
<td>13</td>
</tr>
<tr>
<td>Mid-efficiency propane or oil furnace</td>
<td>0.83</td>
<td>0.83</td>
<td>14</td>
</tr>
<tr>
<td>High-efficiency propane or oil furnace</td>
<td>0.93</td>
<td>0.93</td>
<td>15</td>
</tr>
</tbody>
</table>

Add Basic Utility Charge:
- Multiply Line 1, 2, or 3 by Line 10 to determine the total cost of heating your home using Natural Gas: $1,213
- Multiply Line 6 by Line 10 to determine the total cost of heating water for your household using Natural Gas: $276

Cost of Heat and Hot Water Using Propane or Oil

Ask your fuel supplier for the cost of propane or oil per litre, and if there is a separate delivery or tank rental charge. Enter in Column A.

<table>
<thead>
<tr>
<th></th>
<th>A</th>
<th>B</th>
<th>C</th>
</tr>
</thead>
<tbody>
<tr>
<td>Propane (cost per litre)</td>
<td>0.70 + 6.97 = 0.10</td>
<td>= 10</td>
<td>0.10 $/litre</td>
</tr>
<tr>
<td>Oil (cost per litre)</td>
<td>+ 10.69 = 21</td>
<td>21</td>
<td></td>
</tr>
</tbody>
</table>

Enter the COP of ONE of the gas furnaces shown in Column B in Column C

<table>
<thead>
<tr>
<th></th>
<th>A</th>
<th>B</th>
<th>C</th>
</tr>
</thead>
<tbody>
<tr>
<td>Old gas furnace with pilot light</td>
<td>0.65</td>
<td>0.65</td>
<td>22</td>
</tr>
<tr>
<td>Newer gas furnace with pilot light (before 1995)</td>
<td>0.76</td>
<td>0.76</td>
<td>23</td>
</tr>
<tr>
<td>Mid-efficiency gas furnace</td>
<td>0.83</td>
<td>0.83</td>
<td>24</td>
</tr>
<tr>
<td>High-efficiency gas furnace</td>
<td>0.93</td>
<td>0.93</td>
<td>25</td>
</tr>
</tbody>
</table>

Add Fuel Delivery Charge:
- Multiply Line 1, 2, or 3 by Line 10 to determine the total cost of heating your home using Propane or Oil: $2,660
- Multiply Line 6 by Line 10 to determine the total cost of heating water for your household using Propane or Oil: $607

Cost of Heat and Hot Water Using a GeoExchange System

Determine the COP of the GXS you are considering from the manufacturer or your contractor. Enter this in Column C.

<table>
<thead>
<tr>
<th></th>
<th>A</th>
<th>B</th>
<th>C</th>
</tr>
</thead>
<tbody>
<tr>
<td>Enter the COP of the GeoExchange System in Column 30</td>
<td>3.20</td>
<td>3.20</td>
<td></td>
</tr>
<tr>
<td>Divide the cost of electricity in Line 7 by the COP of the GeoExchange System in Column 30</td>
<td>0.025</td>
<td>0.025</td>
<td></td>
</tr>
<tr>
<td>Multiply the cost of electricity in Line 31 by 2</td>
<td>0.050</td>
<td>0.050</td>
<td></td>
</tr>
<tr>
<td>Multiply Line 1, 2 or 3 by Line 31 to calculate the cost of heating your home with a GeoExchange System</td>
<td>$619</td>
<td>$619</td>
<td></td>
</tr>
<tr>
<td>Multiply Line 6 by Line 32 to find the cost of heating water for your household with a GeoExchange System</td>
<td>$283</td>
<td>$283</td>
<td></td>
</tr>
</tbody>
</table>

* Average consumption for residences in Canada

** The “Basic Utility Charge” or “Delivery Charge” is charged by most utilities for monthly service, whether the fuel is used or not. Since most homes will have electrical service for lighting and other uses to which a basic utility charge would be applied, it should not be added to the energy cost of homes heated with Electric Heat or a GeoExchange System.
Worksheet to Estimate Annual Cost of Heating your Home Using Different Fuels

Estimated Heating Energy Usage in kWh

Enter the heated area of your home (in square metres) in Column A in Row 1, 2 or 3 (whichever best describes your home). Multiply the area (from Column A) by the kWh shown in Column B to calculate the kWh usage for heating your home.

<table>
<thead>
<tr>
<th>A</th>
<th>B</th>
<th>C</th>
</tr>
</thead>
<tbody>
<tr>
<td>Older home – insulation etc. not upgraded</td>
<td>x 200</td>
<td>= 1 kWh</td>
</tr>
<tr>
<td>Average home</td>
<td>x 150</td>
<td>= 2 kWh</td>
</tr>
<tr>
<td>R-2000 certificated home</td>
<td>x 100</td>
<td>= 3 kWh</td>
</tr>
</tbody>
</table>

Estimated Hot Water Energy Usage in kWh

In Column A, enter the number of people in your household in addition to yourself. Multiply the number of people by the number in Column B.

<table>
<thead>
<tr>
<th>A</th>
<th>B</th>
<th>C</th>
</tr>
</thead>
<tbody>
<tr>
<td>First person in home</td>
<td>1st person</td>
<td>x 1900</td>
</tr>
<tr>
<td>Number of additional people</td>
<td>x 1250</td>
<td>= 5 kWh</td>
</tr>
</tbody>
</table>

Add Lines 4 and 5 to determine the total kWh needed to heat water for a home like yours.

Cost of Heat and Hot Water Using Electricity

Ask your electrical utility for the cost of electricity per kWh. Enter it in Column C, Line 7.

<table>
<thead>
<tr>
<th>A</th>
<th>B</th>
<th>C</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cost of Natural Gas (per cubic metre)</td>
<td>+ 10.35</td>
<td>= 10</td>
</tr>
<tr>
<td>Cost of Natural Gas (per gigajoule or GJ)</td>
<td>+ 277.79</td>
<td>= 11</td>
</tr>
<tr>
<td>Enter the COP of ONE of the gas furnaces shown in Column B in Column C</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Old gas furnace with pilot light</td>
<td>0.65</td>
<td>= 12</td>
</tr>
<tr>
<td>Newer propane or oil furnace with pilot light (before 1995)</td>
<td>0.76</td>
<td>= 13</td>
</tr>
<tr>
<td>Mid-efficiency propane or oil furnace</td>
<td>0.83</td>
<td>= 14</td>
</tr>
<tr>
<td>High-efficiency propane or oil furnace</td>
<td>0.93</td>
<td>= 15</td>
</tr>
</tbody>
</table>

Divide Line 10 or Line 11 by Line 12, 13, 14 or 15 to calculate the cost per kWh.

Add Basic Utility Charge**

<table>
<thead>
<tr>
<th>A</th>
<th>B</th>
<th>C</th>
</tr>
</thead>
<tbody>
<tr>
<td>Add Basic Utility Charge**</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Multiply Line 1, 2 or 3 by Line 7 to determine the cost of heating your home using Electricity</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Multiply Line 6 by Line 7 to determine the cost of heating water for your household using Electricity</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Cost of Heat and Hot Water Using Propane or Oil

Ask your fuel supplier for the cost of propane or oil per litre, and if there is a separate delivery or tank rental charge. Enter it in Column C, Line 7.

<table>
<thead>
<tr>
<th>A</th>
<th>B</th>
<th>C</th>
</tr>
</thead>
<tbody>
<tr>
<td>Propane (cost per litre)</td>
<td>+ 6.97</td>
<td>= 20</td>
</tr>
<tr>
<td>Oil (cost per litre)</td>
<td>+ 10.35</td>
<td>= 21</td>
</tr>
<tr>
<td>Enter the COP of ONE of the gas furnaces shown in Column B in Column C</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Old gas furnace with pilot light</td>
<td>0.65</td>
<td>= 22</td>
</tr>
<tr>
<td>Newer gas furnace with pilot light (before 1995)</td>
<td>0.76</td>
<td>= 23</td>
</tr>
<tr>
<td>Mid-efficiency gas furnace</td>
<td>0.83</td>
<td>= 24</td>
</tr>
<tr>
<td>High-efficiency gas furnace</td>
<td>0.93</td>
<td>= 25</td>
</tr>
</tbody>
</table>

Divide Line 20 or Line 21 by Line 22, 23, 24 or 25 to calculate the cost per kWh.

Multiply Line 1, 2 or 3 by Line 26 to determine the total cost of heating your home using Propane or Oil.

Multiply Line 6 by Line 26 to determine the total cost of heating water for your household using Propane or Oil.

Cost of Heat and Hot Water Using a GeoExchange System

Determine the COP of the GXS you are considering from the manufacturer or your contractor. Enter this in Column C.

<table>
<thead>
<tr>
<th>A</th>
<th>B</th>
<th>C</th>
</tr>
</thead>
<tbody>
<tr>
<td>Enter the COP of the GeoExchange System in Line 30</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Divide the cost of electricity in Line 7 by the COP of the GeoExchange System in Line 30</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Multiply the cost of electricity in Line 31 by 2</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Multiply Line 1, 2 or 3 by Line 31 to calculate the cost of heating your home with a GeoExchange System</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Multiply Line 6 by Line 32 to find the cost of heating water for your household with a GeoExchange System</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

* Average consumption for residences in Canada

** The “Basic Utility Charge” or “Delivery Charge” is charged by most utilities for monthly service, whether the fuel is used or not. Since most homes will have electrical service for lighting and other uses to which a basic utility charge would be applied, it should not be added to the energy cost of homes heated with Electric Heat or a GeoExchange System.
Low Maintenance and Long Service Life

The heat pump in a GXS works like a refrigerator. The heat it takes from the earth is brought into your home in the same way your fridge brings the heat from the food placed in it into your kitchen – by means of the coil at the back of the fridge. The only significant difference, other than capacity, is the addition of a reversing valve that allows your GXS to cool your home and send the heat out of your house and into the earth. The compressor of a heat pump is similar to, but much larger than, a fridge compressor. The only other moving parts are the blower motor and the pump to circulate fluid through pipe buried in the ground. Unlike an air conditioner, the equipment is located inside your home – not exposed to dust, rain, snow and extreme temperatures. If the system (i.e., the earth loop and the distribution system) is designed to match the needs of your home, it will operate with very little maintenance, much like your refrigerator. The only regular maintenance you will have to do is to make sure the air filter is clean (if you have a forced-air system).

Inspections to clean the ductwork and fan and check that the electrical contacts are not worn should be part of an annual service contract. If you install an open-loop or well-water system, the heat exchanger in the heat pump may require regular cleaning by a qualified service contractor.

Several studies have shown that a GXS lasts much longer than a conventional fossil fuel furnace and air-conditioning system, as the GXS is not exposed to rain, snow and extreme outdoor temperature changes. The earth loop, if installed to CSA standards, can be expected to perform well for 50 years or more.

Heating Domestic Hot Water

After space heating and air conditioning, heating water is the largest single energy user in most homes. Water pre-heating capability can be added to your heat pump simply by including a heat exchanger into the refrigerant circuit inside the heat pump. Most heat pump manufacturers offer units with a desuperheater. Whenever the heat pump compressor is running to heat or cool your home, water from a conventional electric water heater is circulated through the desuperheater and heated by the hot refrigerant. When the heat pump is not running, the electric heaters in the hot water tank heat the water. Depending on hot water use, a desuperheater can provide from 30 to 60 percent of the hot water needed in the average home.

Some manufacturers have taken this concept a step further by offering heat pumps that can produce all of the hot water needed on demand. These heat pumps are designed to switch automatically from heating and cooling air (by means of a forced-air system) to heating water, which can be used for domestic use or for a hydronic (hot-water) heating system.

The initial cost for this type of unit is higher, but with a large demand for hot water, the extra cost can be recovered quickly. These units are ideal for:

- homes with large families and large demands for domestic hot water;
- homes with a hydronic heat distribution system in one part of the home and a forced-air system in others (e.g., radiant floor heat in the garage or basement and forced-air on the main level); and
- heating an outdoor swimming pool during the summer months.

Non-Intrusive and Quiet

GXS use the earth or ground water to dissipate the heat from your home to cool it. Conventional (air-cooled) air conditioners or air-source heat pumps move the heat inside your home to the outside. A GXS replaces the outdoor condensing units of a conventional system with a ground loop or well-water system that is buried underground. With a GXS, the outdoor compressor, fan noise and space needed for a condensing unit are eliminated, leaving you with a quieter, more peaceful backyard.

Other Benefits

Because all of the mechanical components of a GXS are inside, they are protected from vandalism and the weather. GXS can be applied to almost any house type and location; the type of system you choose depends on the availability of land or water, soil conditions, local regulations and other factors.
GeoExchange Systems for a New Home

Home Design Considerations

Energy-Efficient Home Design

Your decision to install a GXS in your new home is a major step toward making it one of the most energy-efficient homes in the country. But your home is a system, and the GXS is just one part of it. The other home design choices you make will affect how much you pay for your energy, your future energy costs and how comfortable you are in your home. These include the following:

- the type and level of insulation in its walls, ceilings and floors;
- the type of windows you choose and the direction they face;
- how airtight your house is;
- the ventilation system;
- the types of appliances and lighting; and
- the landscaping around your home.

There are many energy-saving options you can choose from. Natural Resources Canada offers a wealth of information on how to make your home more energy efficient. Please consult their website at www.oee.nrcan.gc.ca.

When you make your new home more energy efficient, you also reduce the size and cost of the GXS you need. You can use a smaller, less costly heat pump, earth loop and distribution system.

Location of In-ground Equipment and Services

Make sure there is adequate clearance between the GXS and other in-ground items like swimming pools, wells and septic systems. Allow enough space to maneuver the chain trencher, backhoe, drill rig or other equipment needed to install the GXS; the work should be done so as to cause as little disturbance as possible to existing pavements, walkways, easements and other rights of access. Pipe locations should be drawn on a site plan to reduce the risk of damage in the future.

The loop should not cross other underground services (gas lines, water mains, sewers, buried telephone and electrical lines); also, you should make sure they are protected from damage and freezing both during installation and after. All installation should meet the CSA standards.

System Design for a New Home

Heat Pump Selection

How much heat does your home lose? Calculating its heat loss is the foundation on which your GXS design is built. The care taken in the construction of your home determines how much heat escapes through the cracks around its windows and doors, and how well its insulation is installed. The direction your windows face determines how much solar energy they let into the house. The heat loss calculation, therefore, determines the size of GXS you need.

Your contractor’s heat loss calculations should be based on the CSA standards for GXS installation. The contractor will need a set of plans with the dimensions and construction of the walls, ceiling and floors, and the size and types of windows and doors as well as the direction they face. Winds and trees (which may shade the windows) also affect heat loss. To measure accurately how tightly the home is sealed, some contractors will perform a blower door test. The contractor should give you a copy of the heat loss calculation.

The CSA requires a GXS to have the heating capacity to supply at least 90 percent of the total heat required in your home annually. Auxiliary heat (usually electric elements installed inside the heat pump or in the ductwork) can supply the rest of the heat. Factors that influence the heating capacity you need for your home include the number of occupants, the appliances and lighting, the solar gain through the windows, the quality of the construction and the climate.

Why does the CSA recommend a GXS capacity of 90 percent (not including auxiliary heat)? Because it takes all heat sources in your home into account. The lights in your home give off heat. So do your stove, fridge, television, computer and freezer. The sun shining through the windows helps heat your home. Finally, the people (and pets) in it create a significant amount of heat as well. A heat loss calculation does not take this so-called “internal heat gain” into account. That is why a GXS that produces 90 percent of the calculated heat loss of your home will normally provide all of the heat your family needs. And it will cost a bit less.
An auxiliary heater provides additional heat on just the coldest days (usually, electric heating elements are installed in the ductwork or built into the heat pump). The few hours the electric heat is needed affect your energy bills only slightly, but can reduce the cost of installing a GXS significantly. And because heating is more important than cooling in most of Canada, the lower air-conditioning capacity of the system is acceptable for most homes, and will perform better than a larger system.

The performance of a heat pump is rated for both heating and cooling efficiency. This is usually expressed as the Coefficient of Performance, or COP. The COP in the heating mode is referred to as the COPh, and in the cooling mode as the COPc. You calculate it by dividing the heating or cooling capacity of the system by the energy used to run it. For example, if the heating capacity of a system is 10.4 kW, and the power needed to operate the compressor, pump and blower is 3.25 kW, the COPh is 10.4 ÷ 3.25 = 3.2. Similarly, if the cooling capacity is 10.55 kW (36 000 Btu/h x 0.000293 = 10.55), and the power needed is 2.51 kW, the COPc is 10.55 ÷ 2.51 = 4.2.

(Note: Some manufacturers define the air-conditioning efficiency of their GXS as its Energy Efficiency Ratio (EER). The EER, expressed in Btu/h per watt, can be converted to COPc by dividing the EER by 3.413.)

Air-conditioning efficiency can be expressed in the same terms. You calculate the COPc by dividing the cooling capacity of the system by the energy input. So if the cooling capacity of a system is 36 000 Btu/h (36 000 x 0.000293 = 10.55 kW), and the power needed to run the system is 2.29 kW, the COPc is 10.55 ÷ 2.29 = 4.6.

The efficiency of a GXS varies as the temperatures and flows of the liquid and air pumped through the heat pump change. Manufacturers publish the ratings of their GXS on the basis of a specific set of standard conditions called the ISO 13256-1 rating. The rating for a closed-loop system is called the Ground Loop Heat Pump (GLHP) rating; the rating for an open-loop or ground water system is called the Ground Water Heat Pump (GWHP) rating. When comparing quotations on equipment, make sure you are comparing the equipment on the basis of the same standard ratings. As with any system, however, your GXS will only meet the performance ratings if the whole system is designed and installed according to the manufacturer’s specifications.

**Loop Size: Is Bigger Better?**

You can think of an earth loop as a rechargeable battery permanently connected to a battery charger. Heat energy is drawn from the loop, or “battery,” as it is needed in your home. If the battery is large enough, it is easily recharged by the heat energy from the surrounding ground, sun, rain, heat expelled during the cooling of your home, and heat emanating from the earth’s hot core. But if your loop battery is continuously drawn down more quickly than it can be recharged, it will be unable to provide enough energy to run your system. And there is no easy way to recharge it quickly.

So the ground loop has to meet the requirements of your home. Some of the factors that will affect the size of the ground loop you need include:

- the heating and cooling requirements of your home;
- the moisture content and type of soil;
- the depth at which the loop is buried;
- the climate;
- the amount of snow covering the loop in winter; and
- the size of the buried pipes as well as the distance between them.

The larger the heating and cooling loads of your home, the larger the loop must be. Moist, dense soil conducts heat more quickly than light, dry soil. Pipe that is buried deeper has more soil to draw heat from and will perform better. A climate with long cold spells will require a loop (“battery”) that can hold more heat. Heavy snow cover insulates the earth and helps retain the earth’s heat. If earth loop pipes are buried farther apart, they are recharged by a greater mass of soil.

A competent contractor will know the soil conditions in your area, and will design the earth loop on the basis of all these factors. Some heat pump manufacturers provide contractors with computer software to do this. The CSA requires that a closed loop be installed with a minimum length of HDPE on the basis of the variables listed above.
Distribution Systems

The distribution system is an important component of a GXS. It must be designed to match the capacity of the heat pump. If it is inadequate, parts of your home may not be warm enough in winter, or cool enough in summer. A poor distribution system will also place unnecessary stress on the heat pump, shortening its life and causing unnecessary service calls.

If you are installing a GXS in a new home with a forced-air, or ductwork, distribution system, it is crucial for the contractor designing and installing it to know the amount of air that must be moved through the system for proper operation. If the airflow is restricted because the ductwork is too small, you will find that some rooms are not heated or cooled adequately; the system may also create air noise. You may find yourself making unnecessary service calls because the heat pump cannot distribute all of the heat produced. Finally, safety controls may shut the system off during summer or winter temperature extremes.

If you decide on a hydronic heating system, the contractor should ensure an adequate fresh air supply to all parts of your new home. A heat recovery ventilator (HRV) – well calibrated and installed according to the building code – with ductwork to each room can accomplish this effectively. Ventilation is especially important in new homes, as they are typically built to be more airtight than older homes.

Before you chose a contractor, ask detailed questions about the design of the distribution system. How were the duct sizes determined? Do they ensure adequate airflow to each room and for the system? How were the pipe sizes calculated? The cost of the distribution system can be as much as 15–25 percent of the cost of the system. If it is made too small, the system may cost less to install, but will probably not heat and cool your home as quietly, efficiently or comfortably as a larger one would, and cost more in service calls over its lifetime.

Heat Recovery Ventilator

The energy crisis of the 1970s spurred a lot of research on reducing the energy requirements in new homes. Home builders have worked hard to make houses more airtight. As a result, mechanical ventilation systems are now installed to ensure fresh air gets into new houses to replace the air that used to enter old houses through cracks around the windows, doors and joists in concrete basements.

Basic ventilation can mean simply flushing stale, humid air with a fan and introducing fresh air with a second fan, but in areas with a cold climate (including most of Canada) this represents a major heat loss.

By introducing fresh air into your new home, you will be cutting down on many of the pollutants emitted by new building materials, carpet and furniture which can cause allergies and breathing problems. The fresh, dry air introduced by the HRV also reduces humidity levels in your home.

Air Filtration (forced-air distribution system)

There are two reasons to filter the air circulating through the heat pump and ductwork of your home. The first is to capture dust and pollen particles and keep them from being distributed throughout your home. The second is to prevent the air coil in the heat pump from becoming clogged with dirt and losing efficiency. There are several different types of air filters available, including standard disposable fiberglass filters (10-percent efficient), pleated filters, washable electrostatic air filters and electronic air filters (50-percent efficient).

Whichever type you have, make sure you change or clean it regularly to maintain the efficiency of the heat pump.

Controls

Thermostat

A thermostat is simply a switch that turns a heat pump on or off according to the temperature level in the house. Most heat pumps installed in Canadian homes provide air conditioning as well as heating; many also have auxiliary heaters, usually electric. There are a number of thermostat models to choose from. They range from simple
units that are switched from heating to cooling manually to devices that can be programmed with a variety of settings, and even more sophisticated control systems that allow you to adjust the temperature of your home over the Internet. In addition, there are zone control systems that allow you to heat or cool different areas of your home to different temperatures.

GXS are normally matched much more closely to the heating requirements of your home than conventional heating systems. As noted above, the systems are often slightly undersized and use electric auxiliary heaters on the coldest days. A programmable thermostat may actually use more energy here, because as the system is bringing the temperature of the home up after a set period, the electric auxiliary heater may come on.

Humidifier
Humidity control is an important factor in maintaining comfort in your home. Fresh air brought into your home in winter holds less moisture than the warm air inside. It can thus lower the relative humidity in your home to an uncomfortable level. You may want to consider adding a humidifier.

When you install a humidifier with your GXS, you should choose one that does not need a bypass between the supply and return air ducts.

The Cost of Owning a GXS

Operating and Maintenance Costs
More than two thirds of the energy produced by a GXS is free energy drawn from the ground. It is easy to see why the energy costs can be much lower with a GXS than with any other fuel, including natural gas. Also, earth-based system maintenance costs are generally lower than those for a conventional heating and air-conditioning system. There are good reasons for this. A conventional air-conditioning system includes an outdoor unit used to expel heat from your home. This unit bears the brunt of the often severe Canadian weather conditions that alternate between snow and ice in the winter, and heat and humidity in summer. It is also subject to the movement of the ground around your home. This can put stress on the refrigeration lines. Air-source heat pumps are subject to even more stresses than air-conditioning units because they are expected to operate year-round.

The heat exchangers of fossil fuel furnaces are subjected to temperature extremes when they operate. They eventually crack from the expansion and contraction of the metal.

The conditions under which an GXS operates are much less severe. The temperatures of the heat source and heat sink (the loop) are lower and more constant than those in a conventional air conditioner or air-source heat pump. The temperatures in the heat pump are certainly less extreme than the flames of a fossil fuel furnace. This puts less stress on the equipment, and so results in less maintenance. The loop itself is subject only to the relatively constant temperatures of the earth. Again, very little stress is placed on the pipe, which is virtually maintenance-free.

Again, the air filter of a GXS using a forced-air system must be cleaned or changed regularly, as with any forced-air heating equipment.

Purchase Costs
The cost of installing a GXS can vary significantly in different parts of the country. Typically, the cost of the heat pump itself is about the same as that of a conventional furnace and air conditioner. The cost of installing the heat pump can actually be somewhat lower, as it eliminates the costs of gas line connections, the chimney and a pad for the installation of the outdoor airconditioning unit.

The cost of installing the ductwork for a GXS should be similar to the cost of ductwork for a conventional system. The cost of installing the distribution system for a hydronic system may be slightly higher than that of a gas boiler, however, because the lower water supply temperatures from a GXS may require the installation of more floor heat pipe or a larger radiation system.

The major difference in cost between a GXS and a conventional heating and air conditioning system is the cost of the loop. This can vary significantly from one location to another.
The Payback

One of the questions people often ask is, “If I buy a GXS, what’s the payback?” There are many factors that can influence the payback. We can illustrate it by looking at the following example.

Jim and Donna are planning a 160-m² house on a large suburban lot. They want to heat their home as inexpensively as possible. Natural gas is not yet available, but there has been talk of extending the gas lines past their property in the next year or two. They are considering an electric furnace, a propane furnace that can be converted to natural gas in a year or two, and a GXS. Here are the quotations for all three options.

<table>
<thead>
<tr>
<th></th>
<th>Electric furnace and air conditioning</th>
<th>High-efficiency propane furnace and air conditioning</th>
<th>GeoExchange System</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>$9,000</td>
<td>$11,000</td>
<td>$23,000</td>
</tr>
</tbody>
</table>

The estimated annual fuel costs are as follows:

<table>
<thead>
<tr>
<th></th>
<th>Heating</th>
<th>Cooling</th>
<th>Hot Water</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Electric furnace</td>
<td>$1,980</td>
<td>$195</td>
<td>$452</td>
<td>$2,627</td>
</tr>
<tr>
<td>High-efficiency propane furnace</td>
<td>$2,660</td>
<td>$195</td>
<td>$607</td>
<td>$3,462</td>
</tr>
<tr>
<td>High-efficiency gas furnace</td>
<td>$1,213</td>
<td>$195</td>
<td>$276</td>
<td>$1,684</td>
</tr>
<tr>
<td>GeoExchange System</td>
<td>$619</td>
<td>$94</td>
<td>$283</td>
<td>$996</td>
</tr>
</tbody>
</table>

A *simple payback* is easy to calculate. Simply subtract the cost of installing one system from the cost of installing the GXS, and divide by the fuel cost savings. For example,

<table>
<thead>
<tr>
<th></th>
<th></th>
<th>Electric furnace and air conditioning</th>
<th>GeoExchange System</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td>$2,627</td>
<td>$23,000</td>
</tr>
<tr>
<td></td>
<td></td>
<td>$9,000</td>
<td>GeoExchange System</td>
</tr>
<tr>
<td></td>
<td></td>
<td>$14,000</td>
<td>Difference in cost</td>
</tr>
</tbody>
</table>

The *simple payback* is $14,000 ÷ ($2,627 - $996) = 8.6 years.

A *cash-flow analysis* shows you your cash outlay each year for owning and operating a system. If you are financing the cost of your home over a 20-year period, the cost difference to install the heating and air conditioning system is financed as well. For example,

<table>
<thead>
<tr>
<th></th>
<th>Energy Cost</th>
<th>Annual Principal and Interest (5%)</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Electric System</td>
<td>$2,627</td>
<td>$712.80</td>
<td>$3,339.80</td>
</tr>
<tr>
<td>GeoExchange System</td>
<td>$996</td>
<td>$1,821.48</td>
<td>$2,817.48</td>
</tr>
<tr>
<td>Annual cash-flow saving with a GXS</td>
<td>$522.32</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
The difference in annual energy costs more than makes up the difference of the higher initial cost of installing the GXS. When you take into account your monthly mortgage payments and the monthly energy costs of both systems, you end up with an extra $43.53 ($522.32 ÷ 12 months) in your pocket every month.

Of course, when you take inflation or rising fuel prices into account, your savings are even higher.

A life-cycle cost calculation takes the cash-flow analysis a few steps further, by adding the cost of inflation on fuel, the cost of replacing your equipment at the end of its expected life, the cost of borrowing the money to install the system and other costs. These costs are typically estimated over a 20-year period and are relatively complex to calculate. But the following points are worth noting:

- The estimated life expectancy of the heat pump in a GXS is approximately 18 to 20 years, or about the same as a conventional furnace. A conventional air conditioner or air-source heat pump can be expected to last only 12–15 years, because the outdoor unit is exposed to the weather.

- The earth loop can be expected to last 50–75 years. Even if the heat pump needs replacement after 20 years, the earth loop can be expected to last much longer.

- If the cash-flow analysis shows that your annual savings are $522.32 per year now, inflation will increase the value of the savings with the fuel inflation rate.

- If you were to invest the annual cash-flow savings in an RRSP at 2.5% interest, assuming an annual inflation of 2.5% on the energy costs, the annual cash-flow savings of your geoxexchange system would grow to be worth $24,402 after 20 years.
Existing Site and Services

Access To Site
A GXS draws heat from the earth. Burying a ground loop for a GXS requires excavation around your home. Other services are usually buried in the ground already, including electrical cables, water lines, sewer lines, septic fields and gas lines, that must be avoided when you dig. There may be trees and shrubs that you would prefer not to disturb. On a smaller property, it may be impossible to get to the best possible site with heavy equipment like a backhoe or large, truck-mounted drill rig.

Sometimes there are alternatives. Contractors in some areas specialize in the installation of earth loops on smaller lots. In some areas, it may be possible to drill boreholes deep enough to cause only minimal disturbance to a yard, or drill the boreholes with a compact drill rig that can reach the site easily. A chain trencher may be small enough to fit into the backyard.

Make sure you know the type of equipment the contractor is planning to use, and that both you and the contractor understand exactly where the loop will be located. Many contractors will mark the location of the earth loop with small flags or spraypaint markers on the ground.

Tell the contractor about any landscaping features you want to protect. Before work begins, answer the following questions: Who will be responsible for final landscaping work after the loop is completed? Will the contractor be installing the loop, or will the work be sub-contracted? If the work is done by a sub-contractor, will the contractor be at the site when the loop is installed? Will the contractor guarantee the installation?

Adequacy of Existing Electrical System and Ductwork
One of the benefits of a GXS is its low power demand. Although it is often possible to install a system in an existing home without upgrading the electrical service, you must verify that this is the case. If you are replacing an electric heating system, your existing electric panel will probably be adequate. If you are replacing a fossil fuel furnace, however, you may well need to upgrade your service to accommodate a GXS, especially if you include an electric auxiliary heater in the system.

Most electric or fossil fuel furnaces designed for residential use in the past were intended to raise the temperature of the air circulating through them by 20–30°C. This was done to reduce the airflow needed to deliver heat to your home and minimize the ductwork size (and cost). Heat pumps in a GXS typically are designed to raise the air temperature by only about 10–15°C. Because of this, you have to move more air through your ducts if your new GXS is to deliver the same amount of heat to your home.

Your contractor may recommend changing some of the ductwork in an existing home to accommodate the greater air flow you need. This will make the system more efficient and reduce potential air noise problems. The contractor also should recommend lining the supply air and return air plenums with acoustic insulation, and installing flexible connections in the plenums connecting the heat pump to the ductwork system.

Site Services
As noted above, you must do a thorough check into the location of underground services around your home. In addition, you should do a survey to find where your property lines are, as well as the positioning of easements and required property setbacks. Your neighbours’ domestic water wells may be affected. Similarly, your neighbours’ wells may affect the performance of your open-loop GXS.

Effect on Landscaping
The installation of the earth loop for a GXS will always cause some disturbance to the landscaping around your home. A horizontal loop will require significantly more excavation than other types of loops, although any loop installation will require some digging around your home. The repairs to the landscaping take time, because the earth takes time to settle back into the trenches. The length of time depends to some extent on the type of soil on your property. Heavy clay soils tend to take longer to settle than looser, sandier soil.
In some soil conditions, the contractor may recommend that the dirt remain mounded over the trench for several months, or even for the winter. The dirt will settle as the rain soaks the trench over time or the spring runoff breaks down the larger clumps of earth. If the extra earth is removed, there probably will be some settling, which will result in a dip in the lawn wherever the trenching was done. The results are generally better if the earth is allowed to settle naturally.

You can speed up the soil settling by compacting of the soil every 10–20 cm as the trench is backfilled, although the labour cost can be high. Soaking the soil in the trench can accelerate the settling process as well.

Once the soil has settled, there will be nothing on your lawn to show that a ground loop is buried on your property.

**Effect on Adjoining Structures**

Make sure your GXS is designed so as not to disturb trees, walls, overhead wires and other landscaping features. Allow space for the trenching or drilling equipment as well as the excavated soil. No part of your system or the coil you dig up should cross a property line without the written approval of your neighbour. Also, make sure you avoid crossing other underground services, like gas and water mains, telephone lines, power cables, sewer lines and drains, and protect them from damage or freezing. An earth loop must never be placed under a septic tank or cross the septic system’s drain.

In general, GXS piping should be placed well away from other services to avoid damage during repair operations.

When the earth loop installation is complete, the CSA standard states that you should make a map pinpointing its location. The simplest method of mapping the earth loop is to measure each significant point of the loop (such as the boreholes and the end of a trench) from two separate, permanent landmarks. For example, you can plot the location of a borehole from two corners of your home; this creates a triangle between the two points and the borehole, and makes it easy to find later. A map like this will be valuable when you (or possibly a future owner) want to make landscaping changes, such as installing a decorative fountain or planting a tree. The map should be placed in an envelope attached to the heat pump or some other safe place. If you are considering the purchase of a home with a GXS already installed, ask for a map or diagram of the loop system.

The CSA standard also states that a tracing wire or tape should be laid in the trench above the pipe, so the loop can be located with a metal detector. A wide foil tape can also be laid in the trench on top of the pipe, to show that something is buried underneath.

The owner of an existing home, especially an older home, generally does not have the house plans showing the wall construction, ceiling insulation and other details needed to calculate heat loss accurately. You will therefore need to measure and estimate the insulation value of features such as the walls, the ceiling and the windows. This information will be helpful to the contractor preparing a quotation. Ideally, a drawing showing the direction the house faces, the wall dimensions, window sizes and types, insulation values and other features for each level provides enough information to calculate the heat loss. Since the wind affects heat loss and trees may affect the cooling loads if they shade the windows, information about wind patterns and trees on the property is helpful. Some contractors will also perform a blower door test. The contractor should provide a copy of the heat loss calculation to you.

To double-check the calculated heat loss of the home, some contractors will ask for the energy consumption in your home for an entire year. If the insulation has not been upgraded recently, or you have built additions, the annual energy consumption figures can be used to estimate the heat loss of the home.
In an existing home with a ductwork system, there is an additional reason to install a system that provides less heat than the calculated heat loss. Older fossil fuel furnaces or electric furnaces were designed to circulate less air than a GXS. It may be difficult or impossible to upgrade the ductwork to the larger volume capacity required by a GXS without creating unnecessary air noise. Remember – when you are designing a GXS for your home, bigger is not necessarily better.

Many of the principles that apply to the system design of a GXS for a new home, such as COP_h, COP_c, ratings for closed- and open-loop systems and heat load calculations, also apply to existing homes – see “System Design for a New Home” on page 15

**Alternatives for Homes Heated with Hot Water or Electric Baseboard Heaters**

A GXS can be installed in an existing home with a hydronic (or hot-water) heating system, or a home with electric baseboard heaters. Here are some things you should consider if you want to install a hydronic heating system.

**Hydronic Systems**

There are several types of residential hydronic systems. They include the old, heavy cast iron radiators; the more modern, compact baseboard radiators; and radiant floor heating. There are also systems that use hot water to transfer heat to a forced-air system by means of a fan coil unit.

Each of them can be used with a GXS, although there are presently no heat pumps that can produce water warmer than 50°C, so the heating capacity of the distribution system may be reduced. Many existing hot-water heating systems will not distribute enough heat to your home unless used with water at a temperature greater than 65–70°C.

If you have recently upgraded the insulation and airtightness of your home, however, its heat loss may have been reduced enough to allow you to use a water temperature low enough to install a GXS. Therefore, it is important that your contractor calculates your home’s heat loss again, once the insulation work is completed.

**Cast-Iron Radiators**

These decorative heavy radiators were designed for use without a protective cover. As they are often located where people could come into contact with them, the systems were usually designed to operate at about 50–55°C. A GXS is capable of generating 50°C and, with some upgrading of the windows and insulation in the home, should work satisfactorily with these systems. The piping to the radiators will almost certainly need upgrading, however. Contractors have successfully used 12, 19 or 25 mm flexible “PEX” tubing to run new lines to the radiators.

**Baseboard Radiators**

Most baseboard radiator systems were designed to be used with 60–70°C water. As a result, they are not compatible with a GXS. The heating capacity of a baseboard radiator drops by 30–50 percent when supplied with water at 50°C. In most situations, it will be difficult to make a GXS work with baseboard radiators without installing many additional units.

**In-Floor Heat**

In-floor heating systems are often designed for use with water temperatures lower than ones compatible with a GXS. However, if the system in your home uses pipe installed in the void between the floor joists rather than in concrete or with metal reflector plates, it probably will need water temperatures hotter than those produced by a GXS.

**Fan Coil Units**

The heating capacity of a fan coil unit is directly related to the temperature of the water circulated through it. You should have the capacity of the heating coil tested to ensure it is able to distribute enough heat to your home with a GXS.

Before deciding to use the existing hot-water distribution system, the contractor should determine that the distribution system will heat your home properly at the lower GXS water temperatures.

**Electric Baseboards**

Electric baseboards use electrical energy to heat the room in which they are located and do not use a heat distribution system. There are two options. The first is to build a distribution system into your home – either forced-air or hydronic – and use the appropriate GXS. The second is to use heat pumps designed to heat a small space without a distribution system. Several manufacturers build console-type heat pumps in various sizes. They are designed to be mounted against a wall and both heat and air-condition a single room without a distribution system. They are typically 120–130 cm in length, 60 cm in height, and about 25 cm deep.
Air Conditioning

Existing homes without a forced-air distribution system can be difficult to air-condition. Some types of heat pumps, like water-water models, for example, are able to provide chilled water that can be used in air-conditioning systems. However, most hydronic heating systems are not designed to provide cooling. When a castiron or baseboard radiator, or infloor heating system, is cooled with chilled water, condensation forms on the cold surface of the pipes through which the water is circulated. Some types of fan coil units can be used for air conditioning through the use of chilled water, but the condensation must be collected in a condensate pan under the water coil. Also, the pipes through which the chilled water circulates must be insulated.

It might also be appropriate to use console-type heat pumps (see the previous section “Electric Baseboards”) to provide cooling in some areas of a home heated with a hydronic system.

Some manufacturers produce equipment that can heat water for use with a hydronic system and also heat or chill air for use in a forced-air system. With this equipment, it may be possible to add some ductwork to your home for air conditioning, while keeping your existing hydronic distribution system to provide heat.

Possible Upgrades

Upgrading Air Filters

See page 17 for a discussion on air filters. Whatever your filter type, you must change or clean it regularly to maintain the efficiency of your heat pump.

Adding a Heat Recovery Ventilator

You can improve the indoor air quality of your home by adding a heat recovery ventilator (HRV). Adding an HRV is also a good idea if you are improving the sealing and insulation of your home while installing a GXS. A more airtight R-2000 home, for example, will take in less fresh air and so justify the installation of a separate fresh-air distribution system incorporating an HRV. This device adds fresh air to the home but preheats it with an air-to-air heat exchanger that transfers heat from an equivalent flow of air leaving the home. Thus the air balance in your home is maintained, while you recover some 60–80 percent of the heat energy that would otherwise be expelled from your home.

The installation of an HRV will increase the energy consumption of your home if it has no fresh air system at all, because even though the air is preheated by the expelled air, the HRV cannot recover all of the heat. When compared to a fresh air system with no heat recovery, however, an HRV saves you energy costs. The device can be integrated into your existing forced-air system or added as a separate system to your home.

Controls

See pages 17 and 18 for a discussion on controls for a GXS in a new home. The same controls apply to an existing home, with some differences in the way you control the humidity.

If you are changing to a GXS from a gas or oil furnace, you will be less likely to need a humidifier, as the dry outside air being drawn in to meet the combustion demands of the furnace will no longer be a problem.

If you plan to install an HRV, the amount of dry outside air entering the home increases and a humidifier may become necessary. If you are installing a GXS and planning to use your existing forced-air distribution system, it would be better to replace the standard bypass humidifier with a non-bypass type. A bypass unit will lower the performance of the heat pump and reduce the quantity of air delivered to the registers. If you are keeping your current hydronic system as your heating distribution system, a portable humidifier may be an option, particularly if you are adding an HRV to the system.

Removal of Existing Equipment

If your existing furnace will not be left in as a backup system, you must make sure that it is removed at the conclusion of the contract. Equally important, the gas line should be disconnected and capped properly; similarly, the oil tank must be removed and the filler hole cemented. Also, be sure to cancel any fuel supply or service contracts – oil has sometimes been delivered to a house where a tank had been recently removed, but the fill line had not yet been plugged or removed.
Choosing the Right Specialists

The design of your GXS should not be contracted out to the first contractor who comes around. Even though, for several years, certain individuals have tried to persuade clients that a simple three-day course renders them experts in geoexchange, the reality is none but the contrary. In the majority of cases, provincial (and sometimes municipal) regulation requires that the work be completed by professionals holding refrigeration or plumbing permits and licenses as well as other trades. Ensure that the employees you hire for the design and installation of your GXS hold all required authorizations and necessary permits.

A contractor who can perform an accurate heat loss calculation of your residence.

Beyond the industry professionals' expertise, you need to do business with a reliable contractor who will adequately supervise the work. Your choice of installing a geoexchange system is an important investment. Therefore, it is crucial that your approach includes at least the following steps:

- Shop at serious and reputable retailers. For a list of CGC-qualified companies, visit www.geoexchange.ca
- Get a minimum of three estimates, from three different contractors. The estimate should give enough detail for you to assess the costs associated with the heat pump, the drilling, the design of the system, the system installation, and all other work and related equipment like air distribution systems, the installation of a desuperheater, etc.
- Compare the price and characteristics of the units. In his/her quote, the contractor should clearly indicate the make, the model number, and the capacity of the unit. Visit manufacturers' websites and browse distributors' catalogues. Ensure that the units you are being offered meet the standards, especially concerning performance.
- Analyse the warranty offers. Warranties on heat pumps usually vary between 1-10 years and are offered by the manufacturer whereas warranties on certain related equipment and labour, offered by the contractor, are indicated in a few lines on the receipt.
- Don’t hesitate to ask questions. A conscientious contractor will see that you are a serious customer and will give exhaustive explanations.

The best way to ensure that the contractor you chose is reliable and experienced is to obtain references from previously satisfied clients. The Canadian GeoExchange Coalition website has an up-to-date list of CGC-accredited installers and residential system designers as well as a list of CGC-qualified firms.

Also be weary of promised energy savings. If a contractor makes you a quote that seems too good to be true, there is probably something fishy going on. If a contractor insists on such promises, request that these be specifically included in the contract.

Finally, be weary of promised rebates and grants. Several public and private organizations offer incentive programs and financial aid of all kinds. These programs each have their allocation rules, delays to respect, instructions and limitations, obligations for the consumer or for the contractor, etc. Even though your contractor might be generally well informed of these programs, he/she cannot be up to date on all the rules and particularities of each one. As the consumer, it is up to you to gain a proper understanding of these programs by doing the necessary research.
Before signing a contract, ensure that a GXS installation is authorized in your municipality and inquire about any required permits. Inquire about whether there is a municipal by-law to this effect, and if so, read it.

Once you have chosen your contractor, make sure that the contract provides details on each of the following:

- The contractor's permit number(s) (these can be municipal or provincial permits);
- Full coordinates of all parties;
- The date of the contract and address of where it was signed;
- Breakdown of the tasks;
- The work involved at each stage;
- A list of equipment;
- A breakdown of costs for the material and labour and the price of each good or service;
- A payment schedule.

In addition, the contract should specify who is responsible for relandscaping the property and internal refinishing, as the job is not complete until this work is done.

It should include the calculation of the heating and cooling loads for the home, any required changes or upgrades to the ductwork, fans or filters and the electrical system, as well as the installation and start-up of the GXS. The refurbishment or decommissioning and removal of existing equipment might also be included. The contract must name the person responsible for approvals and certifications of the job and must clearly set out warranty terms to allow a proper contract comparison. Most GXS heat pump units are covered by a one-year warranty on parts and labour, and a five-year warranty on the compressor.

Never accept to conclude a verbal agreement. Without a contract and in case of mediocre work, remember that you have little or no recourse. Ensure that all items presented in the initial offer are reflected in the contract. Before signing a contract, verify the terms and conditions and read the fine print.

In several provinces, the law prohibits a roving merchant to ask for instalments. If the contractor you are considering is not a roving merchant, negotiate the payment instalments based on the progress of the work and the delivery of equipment. In 2008, several consumers lost considerable sums of money following bankruptcy of certain contractors.

Never pay an instalment that seems unreasonable to you. Regulation on instalments varies greatly from one province to the next. Before committing financially, consult provincial consumer protection bodies.
The CGC Global Quality GeoExchange™ Program®

What is the difference between training, accreditation, and certification?

These three expressions – solidary yet distinct – are the basis of the Canadian GeoExchange Coalition's global quality initiative in geothermal technology. The program includes four important steps.

Training means that individuals can sign up to take one of four training courses (chosen according to their sector of specialization) and challenge an exit exam. There are three distinct training courses for installers and designers of residential systems and for designers of commercial systems.

Accreditation means that individuals have taken CGC training, have successfully passed the examination, and have applied for an individual accreditation. Different accreditations are available for vertical loop installers, system installers, residential system designers and commercial system designers. Accreditation requires the following:

- Passing grade on the CGC examination;
- Credit check where required by law;
- Proof of insurance and coverage where required by law;
- Contribution to five completed GXS installations;
- Agreement to the CGC code of conduct, etc. for two years.

Company qualification means that companies who hire CGC-accredited individuals for the installation of vertical loops, or the installation or design of systems, either as full-time employees or as sub-contractors, meet the quality of work and ethics criteria established by CGC. This step helps CGC filter the serious companies from the less scrupulous ones. A company who does not respect the code of ethics established by CGC loses its accreditation and its name is removed from the CGC website.

System certification takes place once a system certification application is approved by CGC. Certification means that the system was designed by an accredited designer, installed by an accredited installer, and that all the geothermal well construction work was performed by a qualified drilling company. In order for a system to be certified, it must be in line with CSA’s C-448-02 standard, incorporate all materials and devices authorised by ISO and CSA, and must be subtended by best practices (ex: providing the “as-built” book to the homeowner, precise labelling of each pipe and valve, verification and inspection ensuring the system’s conformance with all provincial regulations, etc).

Self-installs – A bad idea

If you are suffering from acute appendicitis, you probably wouldn’t think to cut open your abdomen and proceed to the removal of your appendix. The same goes for the design and installation of your GXS.

Certain installers ask you to play sorcerer’s apprentice by selling you installation kits at trade shows, in newspaper ads or even via internet. Flee these propositions!

Even if you’ve got talent or experience in construction, self-installation is never a good idea. First of all, a self-install might not respect municipal or provincial regulations and, if problems arise, could nullify any heat pump manufacturers’ warranties.

A heat pump installation also involves handling sometimes dangerous refrigerant products as well as electrical and plumbing work which, without being complex, must be done by industry professionals. Again, if problems arise, your residential insurance might not cover the damages caused to your property.

The several thousand dollars saved by doing a self-install could, at the end of the line, represent tens of thousands of dollars of losses and damages. Why take such a risk?
As with any mechanical equipment, the unit will eventually not work properly or stop altogether. Here are some things you can check before you call your service contractor.

✓ Check the air filter.

If the energy produced by a heat pump is not removed and distributed to your home quickly enough, the pressure in the refrigerant system will shut the unit off automatically before it gets damaged. If the air filter is clogged enough to prevent adequate air flow through the heat pump, it also will shut down. Cleaning the filter will restore the air flow. Never operate the unit without an air filter, as the manufacturer may void the warranty. It also may be possible that some of the supply air or return air registers in the home have been blocked off (for example, painters may have blocked the registers in some rooms while painting).

✓ Make sure the thermostat is set properly.

If the thermostat setting is changed accidentally, the unit may not receive a signal to heat or cool your home. Some thermostats have a separate switch that controls whether the system heats or airconditions. Others may also have warning lights to indicate a problem with the system.

✓ Check whether any disconnect switches or circuit breakers for the heat pump are on.

Heat pumps with an electric auxiliary heater usually have separate circuit breakers for the heat pump compressor and the auxiliary heater. If the circuit breaker trips when you switch it on again, contact your contractor or service company immediately.

✓ Check the power supply to the circulating pump.

The pump on most GXS with a closed loop takes its power from the heat pump itself, although it can sometimes have a separate power supply. The well pump for an open-loop (ground-water) system will probably have its own power supply. Make sure it is on. The controls for the well pump may require repair. If so, contact the contractor that installed the well pump and pressure system.

✓ Check your owner’s manual.

The manufacturer of your heat pump may have recommendations specific to the equipment installed in your home that may correct a problem with your system.

When the unit is air-conditioning your home, condensation forms on the air coil inside the heat pump. A condensate drain (typically clear plastic tubing) is normally installed to drain the water from the heat pump to a floor drain, sump pit or drain with a trap. If an appropriate drain is not located near the heat pump, a pump may have to be installed to pump the condensate to a drain. In time, dust and dirt may plug the condensate drain, causing a pan under the air coil to fill and spill over onto the floor. Cleaning the drain and the hose will normally solve this problem.

Servicing Requiring a Contractor

Occasionally, your GXS may require servicing. Specialized training and diagnostic tools may be needed to ensure the proper operation of your system. Call your service contractor if:

• the circuit breaker for the heat pump or circulating pump trips repeatedly after resetting;
• the heat pump does not heat or air-condition adequately after you have checked that the air filter is clean and the thermostat settings are correct;
• you hear a “gurgling” noise from the piping connecting your heat pump to the earth loop; or
• you hear grinding noises from the pump circulating fluid through your heat pump.
For more information on geoexchange in Canada and around the world, visit www.geoexchange.ca.
Glossary

**Acoustic insulation:**
A sound-absorbent material installed inside the plenum and ductwork to reduce noise created by forced-air heating and cooling equipment.

**Air-conditioning/heating system, Conventional:**
See Conventional system.

**Air-to-air heat exchanger:**
See Heat recovery ventilator (HRV).

**Air coil:**
See Coil.

**Antifreeze:**
A modifying agent added to water in a closed-loop system to lower the temperature at which the water freezes.

**Aquifer:**
A rock or granular (sand or gravel) formation in which water can collect and through which water can be transmitted; more fractured or porous formations can hold and transmit greater quantities of water and so provide a useful energy source for a GXS (also see Ground water).

**Auxiliary heat, heater:**
A secondary heat supply used to supplement the main source of heat. In a residential system, electric heating elements are most often used to supplement the heat supplied by a GXS. Most heat pump manufacturers can install the auxiliary heat inside of the heat pump cabinet.

**Backhoe:**
A mechanized, heavy, self-propelled digging implement to excavate earth during the installation of a GXS loop.

**Blower motor:**
An electric motor used to turn the fan to move air through the ductwork in a heating and cooling system.

**Blower door test:**
A method to measure how tightly a home is sealed by increasing the air pressure inside a home in relation to the outside.

**Borehole:**
A vertical hole drilled in the earth to insert pipe to transfer heat from the soil.

**Btu/h:**
British thermal units (Btu) per hour. One Btu is the amount of heat needed to raise by 1°F (0.56°C) the temperature of one pound (0.45 kg) of water at 39°F (3.9°C).

**Bypass, Non-bypass humidifier:**
See Humidifier.

**Canadian Standards Association International (CSA):**
A Canadian organization that sets standards for safety, energy performance and procedures, including those for the installation of a GXS.

**Cash-flow analysis:**
A study of the economics of owning a GXS that takes into account the cost of purchasing the system (including interest paid on money borrowed to purchase it) and the cost of energy used to operate it.

**CFC:**
A fluid used as a refrigerant in a GXS; toxic if released into the air. Non-toxic refrigerants are now being produced (also see Refrigerant).

**Chain trencher:**
Mechanical trench-excavating heavy equipment that can be used during the installation of a GXS loop.

**Circulation (or circulating) pump:**
In a GXS, a device used to pump liquid through the loop and heat pump. The liquid transfers heat between the earth and the heat pump.

**Closed loop:**
See Loop.

**Coefficient of Performance (heating) (COPH):**
A measure of the efficiency of a heating appliance, calculated by dividing the heat output by the energy input.

**Coefficient of Performance (cooling) (COPC):**
A measure of the efficiency of an air-conditioning appliance, calculated by dividing the cooling output by the energy input.

**Coil (Air, Water):**
The heat exchanger that transfers heat between the air and refrigerant is sometimes called an air coil, whereas the one transferring heat between the refrigerant and the liquid circulated through the loop is often referred to as a water coil.

**Combustion, products of:**
Toxic particles produced by the burning of fossil fuels like oil, natural gas, propane and coal; eliminated by the installation of an GXS (also see Emissions; Greenhouse gases: CO, CO2, SO2, NOx; Global warming).

**Compressor:**
A device used to compress refrigerant gas in a heat pump. Compressing a gas raises its temperature and makes it more useable to heat either a home or domestic hot water.

**Condensate drain:**
An opening through which water droplets (condensate) that form on an air coil in a heat pump while it is in air-conditioning mode, and collected in a condensate pan, are drained to waste.

**Condensing unit:**
Part of a conventional air conditioner; unnecessary if you install a GXS.

**Console-type heat pump:**
A pump designed to heat or cool air without being connected to a distribution or duct system and used primarily for a single-room application (also see Heat pump).

**Conventional heating/air-conditioning system/ furnace:**
A system using the prevalent fuels (fossil fuel, electric resistance, air-cooled condensing units) to provide heating and cooling to most homes.

**Cupro-nickel:**
A metal alloy, or mixture, of copper and nickel.

**Desuperheater:**
A heat exchanger installed in a heat pump directly after the compressor and designed to remove a portion of the heat from hot vapourized refrigerant; in a GXS heat pump, it is typically intended to heat domestic hot water.

**Direct Expansion (DX):**
A system that distributes the heated (or cooled) air (or water) supplied by a heating and/or cooling system in a home. Ductwork is normally used in a forced-air system, and water piping is used in a hydronic heating system.

**Distribution system:**
A system that distributes the heated (or cooled) air (or water) supplied by a heating and/or cooling system in a home. Ductwork is normally used in a forced-air system, and water piping is used in a hydronic heating system.

**GeoExchange System (GXS):**
A system designed to transfer heat to and/or from the soil and a building, consisting of a heat pump that is connected to a closed or open loop, and a forced-air or hydronic heat distribution system.

**Easement (also Right-of-way):**
The legal right to enter, or cross, another person’s property for the purpose of access, usually by a utility like a hydro provider or pipeline.
Electrical heating/airconditioning system, Conventional:
See Conventional system.

Emissions:
Toxic particles produced by the burning of fossil fuels like oil, natural gas, propane and coal; eliminated by the installation of a GXS (also see Combustion, products of; Greenhouse gases: CO, CO₂, SO₂, NOₓ; Global warming).

Energy Efficiency Ratio (EER): A measure of the cooling or air-conditioning efficiency of an appliance, calculated by dividing the cooling output in BTU by the energy input in watts.

Expansion tank: A container connected to a liquid-filled system such as an earth loop or a radiant floor heat system, that allows for expansion and contraction of the fluid with changes in temperature.

Fan coil unit: A water-to-air heat exchanger combined with a fan designed to heat or cool air by using hot or chilled water as a source.

Flexible connections: Bendable connectors of ductwork or piping designed to prevent the transfer of vibration from heating or airconditioning equipment such as a heat pump to the main ductwork or piping in the home.

Floor heating system: A heat distribution system in which the floor is warmed (usually by circulating warm water through pipes in the floor, or with electric elements built into the floor structure). Heat is radiated to the room by the entire floor surface. Water can be heated by any hotwater heating system. Also known as in-floor or radiant floor heating.

Forced-air heating/airconditioning systems, Conventional: See Conventional systems.

Fossil fuel: Combustible substance derived from the decay of organic material over long periods of time and under high pressure such as natural gas, oil, propane or coal.

Global warming: Increase in the temperature of the earth’s oceans and atmosphere due to the release of greenhouse gases such as carbon monoxide (CO), carbon dioxide (CO₂), sulphur dioxide (SO₂) and nitrous oxides (NOₓ) (also see Combustion, products of; Emissions; Greenhouse gases: CO, CO₂, SO₂, NOₓ).

Greenhouse gases: Gases released through combustion of fossil fuels releases gases like carbon monoxide (CO), carbon dioxide (CO₂), sulphur dioxide (SO₂) and nitrous oxides (NOₓ); commonly referred to as such because they allow the sun’s radiation to pass through but block the radiation of the earth’s heat back into space (also see Combustion, products of; Emissions; Global warming).

Ground (or Earth) loop: See Loop.

Ground-Loop Heat Pump (GLHP): An alternative term for a heat pump that extracts heat from the ground (also see GeoExchange System).

Ground water: A water supply drawn from an underground aquifer (also see Aquifer).

Ground-Water Heat Pump (GWHP): An alternative term for a heat pump that extracts heat from an open well-water system.

Grout, grouting: The placement of grout in a system, Conventional: See Conventional system.

Hydronic heating/airconditioning system, Conventional: See Conventional system.

In-floor heating systems: See Floor heating systems.

Infrastructure: Permanent large-scale engineering installations like roads, sewers and energy pipelines.

Joist: One of a series of parallel timber or metal beams installed from wall to wall in a house to support the floor or ceiling.

Lake loop: See Loop.

Life-cycle cost: Similar to a cash-flow analysis used to calculate the economics of owning a GXS, the life-cycle cost analysis also takes into account the cost of maintaining and/or replacing the equipment as it deteriorates over time; probably the most accurate method of determining the true cost of owning a GXS.

Loop: A heat exchanger used to transfer heat between a heat pump and the earth, using liquid as a heat transfer medium. Types of loops used in a GeoExchange System include the following:

Open: Designed to recover and return ground or surface water with a liquid-source heat pump; usually requires two wells – one from which to draw the water (primary well) and a second to receive the circulated water (return well).

Closed: A continuous, sealed, underground or submerged system, through which a heat transfer fluid (refrigerant) is circulated.

Ground (also Earth): A sealed underground pipe through which a heat-transfer fluid is circulated to transfer heat to and from the earth.

Horizontal: Pipes that are buried on a plane parallel to the ground.

Lake (also Ocean, Pond): Sealed pipes arranged in loops and submerged in a lake (ocean or pond), through which a refrigerant passes to absorb or release heat from or into the water.

Vertical: Pipes that are buried on a plane at 30 degrees to the ground.
Text content
## Conversion Factors

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